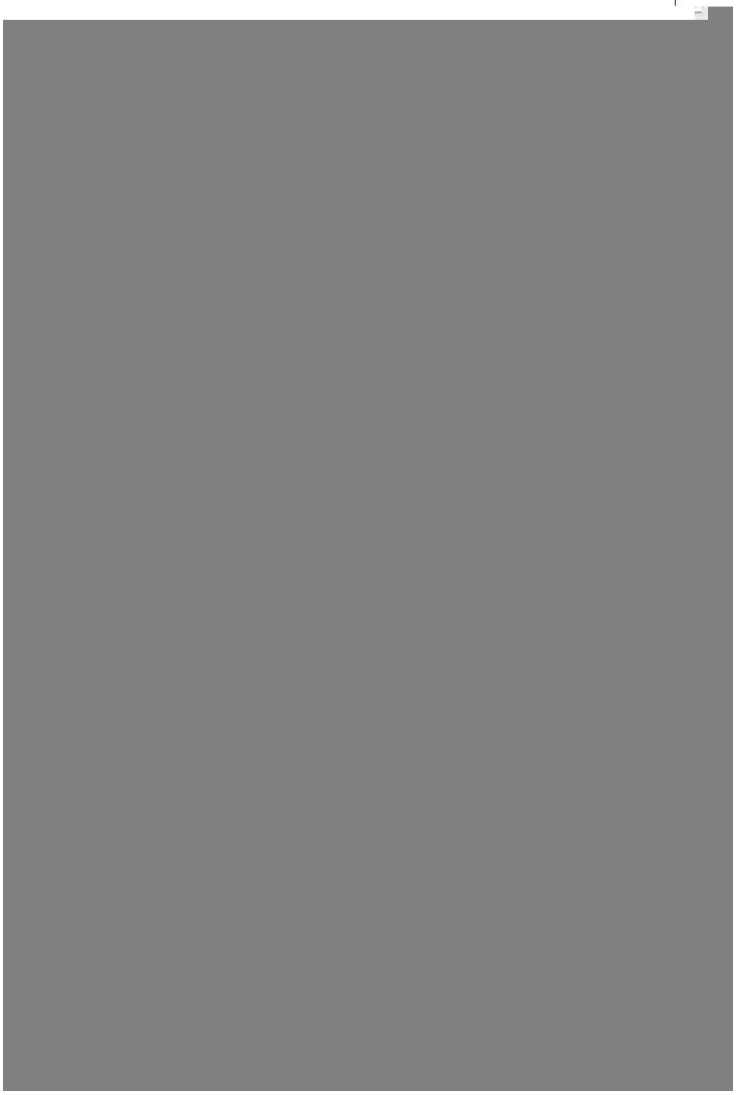

Stephane and Claudia Page

Featured success story from the French edition of La Carrière de Quatre Ans

English translation of the original French feature. This is not the publisher's original PDF.

Stephane and Claudia Page

Website archive edition recreated from the original French feature, with a cleaner presentation.

Age	45 years old
Location	Saint-Adolphe-d'Howard, Quebec
Population	3,693
Family	Married with 3 children
Education	Stephane: high school · Claudia: college
Previous annual income	$40,000

Your career and schedule before network marketing

Owner of a snowmobile rental business. Claudia worked in interior design and as a gymnastics coach.

Describe your previous daily life

I worked all the time. I was stressed by the weather, stressed by money, stressed by seeing time pass and not having the ability to fully live our life. My life was completely controlled by my business. Fortunately, Claudia worked two jobs around the children's schedule, because her income made it possible to pay for piano lessons, family vacations, private schools and all those things that mattered deeply to us.

My four-year career: was I looking for it, or did it find me?

My father used to draw circles on a sheet of paper, and on that day I knew this was what I would do for the rest of my life. The idea of succeeding by helping others succeed, and the power of multiplication, kept me awake many nights.

Over the next 15 years, I joined 5 companies and failed in every one of them. You can imagine that after more than a decade, all those experiences seemed to leave me with was insecurity in everything I did.

I bought books and attended conferences, but the constant frustration of watching others move forward while I stayed stuck drove me crazy. I hoped that one day I would get my chance. That day came when I had had enough. I found a mentor I trusted completely, and I decided to stop questioning everything and simply do what he told me. That was when my four-year career began.

The four years

YEAR ONE: I recruited 31 people and had 495 in my organization by the end of the year.

YEAR TWO: I recruited 17 people and had 735 by the end of the year.

YEAR THREE: I recruited 22 people and had 1,048 people by the end of the year.

YEAR FOUR: I recruited 17 people and my team tripled to 3,142. It was during the end of that fourth year and the beginning of the fifth that my network experienced phenomenal growth.

Who I became

I gained tremendous confidence in myself. There was a time when I knew I would succeed, but having actually done it gives me an incredible sense of personal satisfaction. I now know that we can achieve anything we truly desire. And because I lived through those obstacles for so many years, it gives me an advantage in helping others through their own challenges.

Because I said yes, I can now...

People often imagine that a big house and a sports car are the signs of success. But real success is found in the details of everyday life. Being able to provide the important things for our children without hesitation. Traveling when we feel like it. Investing in our health, or even enjoying a meal at a restaurant. Peace of mind is priceless.

Moments of joy

We are free with our time. We travel several times each year throughout America, Europe and Asia. We can take the children with us when we travel. And seeing our partners fulfill themselves is a genuine pleasure.

Your best advice related to network marketing

There is something extraordinary about someone being fully committed to something with total certainty. Communicating that conviction is more powerful than even the best presentations. If someone wants to make a major impact in the lives of others, they need to be able to express that conviction through their actions, their words and the way they think. To develop it, invest yourself in understanding this profession and build the necessary skills, and you will see your future, and the future of others, change completely.

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